



# UPDATE

Partnering with Today's Entrepreneurs to Create Successful Technology Companies of Tomorrow

## Envista Joins Portfolio



Egan-Managed Capital partnered with Point Judith Capital and Borealis Ventures in a \$5M Series A financing of Beverly based Envista Corporation. Envista develops enterprise software for the strategic and financial management of infrastructure assets for customers in utilities, petroleum, government institutions, defense agencies and corporations. Using an integrated data model designed to leverage geospatial web environments, Envista's software enables real-time valuation and financial projections to cost-effectively manage built infrastructure. Envista is partnering with IBM, ESRI and TeleAtlas.

[www.envistasoftware.com](http://www.envistasoftware.com)

## New Product Accelerates Growth



VXI Corporation continues to enjoy record growth in their Consumer Products division in which orders increased by 80% in the 4th quarter of 2006 over the prior quarter. As a result, VXI has increased its plant space for commercial operations by 20%. This success is attributed to rapid acceptance of their BlueParrott® Roadwarrior™ B150-TK Bluetooth headset specifically designed to handle high noise environments like that experienced by truck drivers.

[www.vxicorp.com](http://www.vxicorp.com)

## Bank of Tokyo-Mitsubishi UFJ Selects Nexaweb



Bank of Tokyo-Mitsubishi UFJ, Japan's largest bank, has migrated its client/server-based institutional foreign exchange system to an integrated Web-based application using Nexaweb's Enterprise Web 2.0 Platform. Bank of Tokyo-Mitsubishi UFJ's new composite Enterprise Web 2.0 application mirrors the displays of the Institutional Foreign Exchange trading floor. The new system reacts to events such as price increases and decreases and signals changes to traders with color-coded messages. This significantly improves end-user responsiveness and access to critical data while cutting maintenance costs considerably. [www.nexaweb.com](http://www.nexaweb.com)

## Positioning for Success in 2007



In January, Whaleback Systems positioned itself for growth in 2007 with a major software release that adds sophisticated business-class features to its CrystalBlue Voice Service and high availability enhancements to its network and system design. The Company is preparing to move its headquarters into a 43,000 square foot facility to accommodate future expansion of its network operations center and engineering team as well as additions to sales and marketing. Whaleback also appointed Dave Zwicker as VP of Marketing to focus on new go-to-market programs to drive growth.

[www.whalebacksystems.com](http://www.whalebacksystems.com)



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## Egan-Managed Capital is a Venture Capital Firm Focused On:

- ***New England***  
Maximizing our availability and utility for our portfolio companies.
- ***High Technology***  
Leveraging our collective experience in computer technologies.
- ***Early Stage***  
Helping set the foundations for growth of significant businesses.
- ***Enterprise Class Products and Service***  
Taking advantage of our enterprise sales and marketing expertise.

